

## PRESS RELEASE

# Merger in heavy goods logistics: SCT Seiler Schwergut- und Containertransporte GmbH becomes part of Gustav Seeland GmbH



### Traditional Hamburg companies join forces for mutual growth

Hamburg, 17.01.2024 – The renowned Hamburg heavy goods companies Gustav Seeland and SCT Seiler today announce their strategic partnership. Under this agreement, SCT Seiler will officially become part of Gustav Seeland GmbH, with both companies continuing to operate independently under the joint management of Frank Beckedorf, Johann Evers, and Patrick Schattling.

The merging of these two industry leaders is based on the belief that their portfolios complement each other optimally: Seeland's broad range of services and complex solution competence, combined with SCT Seiler's cost efficiency and port expertise, create a unique synergy. This combination allows both companies to offer their customers an integrated, more holistic, and efficient solution. Additionally, both companies share the same values, emphasizing expertise, flexibility, sustainability, and employee well-being.

With this acquisition, Seeland expands its heavy transport sector and strengthens its presence in the fiercely competitive Hamburg port. "Our partnership with SCT Seiler is a significant step forward, allowing us to further diversify our services and better meet the needs of our customers," says Johann Evers, Managing Director of Gustav Seeland. "We see this collaboration as a clear expression of our shared vision for the future." Gustav Seeland has doubled its revenue in the last four years and successfully expanded its pan-European project business, including the establishment of its own engineering department. The company not only serves individual segments but also develops innovative and tailor-made solutions for highly complex projects and issues across its customers' entire logistics value chain. This strategic focus is optimally complemented by SCT Seiler's highly specialized approach.

Over the past three years, SCT Seiler has not only doubled the number of its employees but also successfully doubled its revenue, growing steadily both in terms of personnel and space. Later this year, a new 12,000m<sup>2</sup> property with a new headquarters will be occupied in the port. As a family-run business, the company enjoys a high reputation among customers, partners, and (potential) employees in the Hamburg port.

Together, Gustav Seeland and SCT Seiler employ around 140 highly qualified personnel and are open to additional talents eager to join their dedicated team. "We are particularly proud of the diverse training and rotation opportunities available to our employees," explains Patrick Schattling, Managing Director of SCT Seiler. The fleet is also expanding – together, the companies have their own diverse and innovative fleet of vehicles and machinery.

The managing directors of both companies emphasize that this merger creates a win-win situation for all parties involved. The combined resources and comprehensive expertise of both teams will strengthen their market position and jointly tackle the challenges of the future. They have committed to expanding electromobility and will soon invest as one of the first companies in the required charging infrastructure in the Hamburg port, making a sustainable contribution to environmental protection.



v.l.n.r. Frank Beckedorf, Johann Evers, Patrick Schattling

For further information and inquiries, the press contacts of Gustav Seeland GmbH and SCT Seiler are available.

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